

## **Trainer Profile: D.G.**

## 3 things you need to know about D.G.





He served as a military officer for 22 years but only with Children!

He started his first training on First Aid when he was only 16 and has been working in the field of training ever since. D.G. has been working as a trainer and coach for the past 24 years. He has more than 10 years work experience in delivering a huge variety of different courses, including Customer Service, Management, Leadership, Communication, Change Management and Business Coaching.

One of his previous positions was working for AXA as Training and Projects Officer. In his role he was responsible for the management of key training and change management projects across operational divisions, including performance driven improvements and operational induction programmes.

In the field of Business Management, D.G. is well experienced in a wide range of different Management & Leadership Development programmes, such as Recruitment & Selection, Coaching, Managing Equality, Diversity and Inclusion Disciplinary Investigations and Management, Management of Bullying & Harassment, Appraisal and Performance Management.

Further, in terms of Human Relationship Management, he has done trainings and coaching on Sales through Service, Enhancing Customer Experience, Presenting & Public Speaking Skills Assertiveness, Personal Development & Talent Management, Conflict & Grievance Management, Communication, and Influencing & Negotiation Skills.

As a trainer and coach he has trained and consulted groups of any size (groups of 4 to 200 people). D.G has varied professional background, from working in railways lines to being senior executive in Microsoft and in other international organisations, he also worked for the military civil service, the private sector, the NHS, the public bodies, some voluntary organisations and others. He has also facilitated events, conferences and spoken to audiences of hundreds on topics such as Performance Management and Career Development.

Some of D.G.'s recent clients are The Bank of England, The Football Association, National Institute for Health and Clinical Excellence, Ministry of Defence, American Express, Her Majesty's Inspectorate, The Royal Bank of Scotland, MacAfee, NHS, Network Rail and Kenexa.

D.G. is a qualified trainer with numerous qualifications and diploma in Performance Coaching, Mediation Certificates, Training and Development from the Chartered Institute of Personnel Development, and Management Training from the City & Guilds.

## D.G. is an expert in...

- Performance Management
- Coaching
- Leadership and Management Development